

CAPITA

A powerhouse
in the **North**



Capita Local Public Services' expertise and services support the success of the Northern Powerhouse

What:

We are aligning our strategy to support the Northern Powerhouse, a project that will see the rebalancing of the economy with over **£13bn** worth of planned **investments** spent on Place based infrastructure.

Why:

We have **Place based partnerships** within some of the key cities across the North and can support these places and their economies to become part of the supply chain. **When they succeed, we succeed.**

How:

We will continue to **grow**, north shore when we can, and align our industries to the skills required by each city, town or region. This will support the **attraction of investment** and provide a ready made **supply of skills** which will in turn strengthen bids for national and local infrastructure projects, creating a virtuous circle.

It's all about
changing
opportunity
into
reality

What we do

The outcomes



Your delivery partner in the Northern Powerhouse

Blackburn & Darwen

Our first place-based partnership in local government and has delivered key schemes such as the **design and project management** for Pennine Reach (a £45m public transport investment scheme connecting Pennine Lancashire), the design and installation of **LED street lighting** across Blackburn with Darwen and **highway design** and project management of Blackburn's Freckleton Street link road.

The partnership has also created over 1500 jobs.



We use our expertise to **transform services** in your Place creating **sustainable** and **relevant services** that people value.

Salford - Urban Vision

Capita's joint venture partnership with Salford City Council and Galliford Try has delivered on key Salford schemes such as **Media City UK**, the **A580 Bus Priority Scheme**, the Higher and Lower Broughton Development Agreement and Chapel Street **public realm** and highway improvement scheme.

Other achievements include securing an additional **£22m of funding** for **highway improvements** in Salford, generating **£4m of revenue** for the Council through advertising on the highway and creating **472 work opportunities** for local suppliers.



We employ **23,000 staff** within the North and have created over **1,500 jobs** in Blackburn and Darwen.

We enable **healthy people**, to live in a **healthy community** in your Place.



We invest **£millions** in the communities **we serve and work** with blue chip companies to manage their **apprenticeship** programmes.



With a supply chain of **£1.6 billion**, we align our spend, support SME's, acquire new businesses and attract **funding within Place**.



North Tyneside

Capita's **15 year partnership** with North Tyneside Council has pledged **£20m** of investment into the region, establishing a significant platform for **growth**, as well as a commitment to **double the turnover** of the partnership and create **100 new jobs** in the first five years. **This target has been met.**

We have supported North Tyneside Council with its Affordable **Housing Programme** with the provision of **strategic advice** and identification of potential sites for **social housing**, which helped secure a **£20million** plus external funding commitment for **major highways improvements**. We have also supported the council by successfully securing **£13.8m** of funding to **regenerate** the former Swan Hunter shipyard into a **new business park**.

We deliver **real estate solutions** from property strategy, through the planning, design and construction of **innovative workplaces**, to the buying, selling and leasing of space, and ongoing maintenance and management.



We **create** physical, social and digital infrastructure, generate **growth** and commercialise assets in your Place.



Sheffield

Our partnership with Sheffield City Council provides a range of **revenues, benefits, ICT, HR, Payroll** and financial solutions.

Together we are **investing** innovation to **improve services** for residents, at a **lower cost** for the Council and resulting in **better outcomes** for the city. Since the partnership began, we have **reduced costs** for the Council by **30%**, invested in the **ICT infrastructure**, launched **online services** for residents and Council employees, created **over 40 jobs** and supported the conversion of twelve local schools into academy or Trust status.

We provide services to **21,000** schools and **220** higher and further education establishments.



Bringing best practice from our partnerships across the country

As well as a strong presence in the North, we also have outstanding capability, capacity and experience in other parts of the UK that can be used to support the delivery of the Northern Powerhouse objectives.

We also deliver on important nationwide projects such as crossrail HS2, Brent Cross South in the London Borough of Barnet, Strand East in the London Borough of Newham and the new Covent Garden Market.

Service Birmingham

Our joint venture company jointly owned with Birmingham City Council, provides all of Birmingham City Council's information technology and believes corporate social responsibility (CSR) to be a cornerstone of the joint venture, which is why they have invested nearly £2.5m into community projects across Birmingham over the past ten years.



We have undertaken **the largest** business transformation change programme of any local authority, helping **Birmingham City Council** to realise savings of approximately **£1bn**.

This has included major initiatives to redesign **working practices**, implement **new systems** and **improve services** for staff and citizens alike.

Southampton

In partnership with Southampton City Council we have used digital technology to transform almost 200 customer end-to-end journeys and introduced new ways of working which has secured significant efficiencies.

The programme was awarded the 'Best Use of Agile in the Public Sector by a Team' at the industry Agile Awards.

Entrust

Capita's Joint Venture with Staffordshire County Council works across the UK in partnership with schools, academy trusts and local authorities to provide specialist expertise around school improvement, learning technologies, and property and support services.

The joint venture is now the fastest growing school-to-school support partner in England, working in over 50 local authorities and 600 schools.



After two and a half years from launching **Entrust**, school performance in Staffordshire – where Entrust works with all schools in the area, across all areas of school improvement – has **improved**. Now, **81% of providers** are rated as **good or outstanding by Ofsted** – an **increase of 16** percentage points (pp) since 2012.



Did you know we manage over **£20bn** of property assets, collecting **£1.2bn** of rent and service charges, and completing over **£650m** of investment transactions?



Did you know we're currently assisting with the planning of more than **100,000 homes** roughly equivalent to the number of units built in the whole of England last year?

Re

Capita's joint venture with the London Borough of Barnet is helping to design, create, shape and grow sustainable places we all want to live. It's been set up to improve and deliver a range of property, development and regulatory services to local authorities and commercial organisations. Our innovative commercial model brings together the best of public and private sector delivery against a challenging financial backdrop.

To date **£31million** of savings have been achieved for the Council alongside increased resident satisfaction.



Re is working with Barnet Council to facilitate the construction of **Brent Cross**, a **£4billion** mixed use **regeneration scheme** covering 150 acres in North West London. This includes the creation of a new shopping centre with an adjoining new town, including over **7,000 homes**, **4m** square feet of **employment space** and a **new station**.

Capita's Place Framework

We have created a Place Framework based on six enablers that create real change for you.



Community

We can use our resources to support social value in your Place



Healthcare

We can enable healthy people, to live in a healthy community in your Place



Infrastructure

We can create physical and digital infrastructure, generate growth and commercialise assets in your Place



Economy

We can align our spend, support SMEs, acquire new businesses and attract funding with Place



Employment

We can use our footprint in the north to support employment in your Place



Skills

We can support the skills agenda in your Place, from schools to work-based learning

Through using our Place Framework, we can present the right blend of Capita services and products to achieve your objectives.



Did you know

we have optimised the assets of 3 small housing estates on behalf of the London Borough of Barnet and increased the value from **£17m to £40m?**



In entering into a partnership we work with you to fully understand your requirements and agree on the enablers you need to unlock value for your place.

Blackburn with Darwen Council - Adopting the Capita Place Framework

Through our strategic partnership with Blackburn with Darwen Council (BwD), we are delivering a tailored package of enablers to create growth in Blackburn and Darwen and help to shape the place.

Our partnership will help to:

- Deliver quality and value for money place based services
- Grow our own to educate and employ locally
- Create an eco system for local SMEs to thrive
- Enable investment into Blackburn and Darwen that delivers growth and prosperity



Did you know

We have managed and disposed of over **£1.5bn** of surplus properties and saved our clients **over £85m** in property estates and operations costs?

The commercial framework enables you to pick and mix the model that suits you.

Focus	Client benefits	Commercial approach
Core service	Savings, income generation and seamless delivery	Annual contracted revenue
Additional services and projects	Savings, income generation and increased flexibility	Revenue growth
Transformation projects	Supporting the medium term financial plan savings target, income generation and savings	Gain Share
Asset optimisation		Gain Share
Place-based local growth	Growth, savings, investment and funding growth deals	Gain Share

CAPITA



Contact us

To find out more, please contact:

Capita Local Government

Alex Cousins

Business Development Director

07808 010069

alex.cousins@capita.co.uk

Capita Real Estate & Infrastructure

Deborah McLaughlin

Head of Manchester Office and Head of Housing Delivery and Strategy

GL Hearn Limited (Part of Capita plc)

07771 861911

Deborah.McLaughlin@glhearn.com

www.capita.com/northernpowerhouse

